London TDM

Legal and Contracts Management Training Courses

Course Venue: Malaysia - Kuala Lumpur

Course Date: From 14 June 2026 To 18 June 2026

Course Place: Royale Chullan Hotel

Course Fees: 6,000 USD

Introduction

This 5-day professional course on "Legal Issues in Outsourcing Agreements" is designed to provide participants with a comprehensive understanding of the legal frameworks and considerations involved in outsourcing agreements. By examining key legal issues, regulatory compliance, and best practices, participants will gain the knowledge necessary to navigate the complexities of outsourcing contracts and protect their organization's interests.

- Understand the fundamental legal principles in outsourcing agreements.
- Identify and manage legal risks associated with outsourcing.
- Analyze real-world case studies to apply legal concepts effectively.
- Learn to draft and negotiate outsourcing contracts efficiently.
- Explore regulatory and compliance issues in global outsourcing.

Course Outlines

Day 1: Fundamentals of Outsourcing Agreements

- Overview of outsourcing: Definition and scope
- Legal frameworks and key legal principles
- Types of outsourcing agreements
- Roles and responsibilities of parties involved
- Identifying the need for legal due diligence

Day 2: Contractual Components and Drafting

- Essential clauses in outsourcing contracts
- Service Level Agreements (SLAs) and Key Performance Indicators (KPIs)
- Change management and contract termination clauses
- Dispute resolution and arbitration
- Case study: Analyzing a sample outsourcing contract

Day 3: Risk Management and Compliance

- Identifying legal risks in outsourcing
- Compliance with data protection and privacy laws
- Intellectual property rights and confidentiality
- Managing cross-border legal issues
- Best practices for risk mitigation

Day 4: Negotiation Strategies and Best Practices

- Effective negotiation techniques for outsourcing agreements
- Balancing client and vendor interests
- Strategies for successful contract amendments
- Maintaining long-term outsourcing relationships
- Workshop: Role-playing negotiation scenarios

Day 5: Case Studies and Emerging Trends

- In-depth analysis of real-world outsourcing disputes
- Emerging trends in outsourcing: Cloud computing, AI, and more
- Impact of global regulations on outsourcing practices
- Future challenges and opportunities in outsourcing
- Course review and Q&A session