



London TDM

# Legal and Contracts Management Training Courses

**Course Venue:** Malaysia - Kuala Lumpur

**Course Date:** From 16 August 2026 To 20 August 2026

**Course Place:** Royale Chulan Hotel

**Course Fees:** 6,000 USD

## Introduction

This 5-day professional course in "Dispute Resolution and Arbitration" is designed to equip participants with the essential knowledge and skills necessary to effectively manage and resolve disputes through arbitration. Participants will explore various methodologies, legal frameworks, and practical applications critical to the processes involved in dispute resolution.

## Objectives

- Understand the principles and concepts of dispute resolution and arbitration.
- Gain insights into the legal frameworks governing arbitration.
- Develop practical skills for negotiating and mediating disputes.
- Learn to draft arbitration agreements and awards.
- Analyze case studies to identify best practices in dispute resolution.

## Course Outlines

### Day 1: Fundamentals of Dispute Resolution

- Introduction to conflict resolution and its significance in business and law.
- Types of dispute resolution methods: negotiation, mediation, and arbitration.
- Comparison between litigation and arbitration.
- Role and responsibilities of the arbitrator.
- Key benefits and limitations of arbitration.

### Day 2: Legal Framework and Arbitration Agreements

- Overview of international arbitration laws and conventions.
- Understanding and drafting arbitration agreements.
- Jurisdictional issues in arbitration.
- Enforcement of arbitration awards under the New York Convention.
- Case law analysis and its impact on arbitration.

### Day 3: Arbitration Process and Procedures

- Stages of the arbitration process.
- Selection and appointment of arbitrators.
- Conducting arbitral proceedings: rules and protocols.
- Evidence and discovery in arbitration.
- Techniques for effective arbitration hearings.

### Day 4: Negotiation and Mediation Techniques

- Principles and strategies of negotiation.
- Styles and approaches in mediation.
- Integrating mediation and arbitration effectively (med-arb approach).
- Conflict resolution dynamics in multi-party scenarios.
- Cross-cultural considerations in mediation and arbitration.

## **Day 5: Drafting and Enforcement of Arbitral Awards**

- Components of a well-drafted arbitral award.
- Challenges in drafting enforceable awards.
- Methods for challenging and appealing arbitral awards.
- Practical exercises in drafting arbitration awards.
- Discussion of current trends and future directions in arbitration.