



London TDM

# Legal and Contracts Management Training Courses

**Course Venue:** United Arab Emirates - Dubai

**Course Date:** From 12 July 2026 To 16 July 2026

**Course Place:** Downtown Dubai

**Course Fees:** 5,000 USD

## **Introduction**

This 5-day professional course, titled "Commercial Law for Non-Lawyers", provides an in-depth understanding of key commercial law principles and their practical applications in business. Designed specifically for non-lawyers, the course aims to enhance participants' ability to navigate legal aspects in the commercial environment effectively.

- Understand the fundamental principles of commercial law.
- Identify and interpret essential commercial contracts and agreements.
- Recognize and address common legal issues in business operations.
- Enhance decision-making skills with legal insights.
- Communicate effectively with legal professionals.

## **Course Outlines**

### **Day 1: Introduction to Commercial Law**

- Overview of commercial law and its significance in business.
- Understanding legal terminology and basic concepts.
- The structure of the legal system and sources of law.
- Role of commercial law in different business sectors.
- Introduction to common legal documents used in business.

### **Day 2: Contracts and Agreements**

- Elements of a valid contract.
- Common types of commercial agreements.
- Negotiating, drafting, and reviewing contracts.
- Legal remedies for breach of contract.
- Issues in international contracts and cross-border agreements.

### **Day 3: Business Organizations and Structures**

- Different types of business entities and their characteristics.
- Formation and dissolution of companies.
- Corporate governance and directors' duties.
- Legal responsibilities of business owners and managers.
- Comparing partnerships, corporations, and limited liability companies.

### **Day 4: Intellectual Property and Competition Law**

- Understanding types of intellectual property rights.
- Protecting and enforcing intellectual property rights.
- Basics of competition law and antitrust regulations.
- Legal implications of unfair competition and monopolistic practices.
- Case studies on intellectual property disputes and resolutions.

### **Day 5: Consumer Protection and Dispute Resolution**

- Key consumer protection laws and regulations.
- Understanding warranties, product liability, and consumer rights.
- Alternative dispute resolution methods: mediation and arbitration.
- The role of courts in commercial disputes.
- Practical tips for resolving business disputes effectively.