



London TDM

Marketing and Communication Training Courses

Course Venue: United Arab Emirates - Dubai

Course Date: From 12 April 2026 To 16 April 2026

Course Place: Downtown Dubai

Course Fees: 5,000 USD

Introduction

Marketing for non-profit organizations requires a unique approach that balances limited resources with the need to create significant impact. This 5-day professional course is designed to equip participants with specialized skills and knowledge to effectively market their non-profit entities while fostering community engagement and support.

Objectives

- Understand the fundamentals of marketing tailored for non-profit organizations.
- Develop effective branding and communication strategies.
- Learn how to leverage digital tools and platforms for outreach.
- Gain insights into donor engagement and retention techniques.
- Create comprehensive marketing plans to achieve organizational goals.

Course Outlines

Day 1: Introduction to Non-Profit Marketing

- Understanding the non-profit sector and its unique challenges
- Key differences between non-profit and for-profit marketing
- Identifying and understanding your target audience
- Building a mission-driven marketing framework
- Case studies of successful non-profit marketing campaigns

Day 2: Non-Profit Branding and Storytelling

- Developing a strong brand identity
- Crafting compelling stories that resonate
- Utilizing visual and content marketing strategies
- Creating a consistent brand message across channels
- Analyzing case studies of impactful storytelling

Day 3: Digital Marketing for Non-Profits

- Exploring various digital marketing channels
- Social media strategies for non-profits
- Improving website presence and usability
- Utilizing email marketing effectively
- Digital fundraising techniques and tools

Day 4: Engaging with Donors and Volunteers

- Developing donor personas and engagement strategies
- Effective communication with donors and stakeholders
- Building and sustaining volunteer relationships
- Organizing and promoting fundraising events
- Evaluating and improving donor retention rates

Day 5: Creating a Comprehensive Marketing Plan

- Setting measurable marketing objectives
- Allocating and optimizing marketing resources
- Developing an action plan: timelines and responsibilities
- Measuring and analyzing marketing effectiveness
- Final presentations and feedback sessions